# **RED WINES**

### **ALIT 2018 VINTNERS BLEND PINOT NOIR** \$20

**COUNTRY: USA REGION: OREGON APPELLATION: WILLAMETTE VALLEY** WINE TYPE: RED VARIETALS: PINOT NOIR FARMING: DRY FARMING



New York Vintners fan favorite Alit Pinot Noir is the perfect wine for the holidays. The principle of the Alit Collective is to remove anything that gets in the way of the experience of drinking wine that is an honest, responsible and delicious expression of the place where it grows and of the people who make it. Alit takes wine out of the "black box" and shines a bright light, (it is ALIT after all), on the farming, fermentation and finance that goes into creating a luxury wine. Alit is all about who we are and what we do and what it costs to do it.

# **HOW DOES IT TASTE?**

The nose is remarkably robust with raspberries and mushrooms. On the palate, the tannins are resolved, and the wine shows bright acidity with a medium body of integrated fruit and a long-lifted finish.

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JEAN-LOUIS CHAVE 2019 MON COEUR **COTES-DU-RHONE** \$29



**COUNTRY: FRANCE REGION: RHONE APPELLATION: COTES DU RHONE** WINE TYPE: RED VARIETALS: SYRAH AND GRENACHE **FARMING: ORGANIC** 

Since opening the doors in 2006, J.L. Chave's "Mon Coeur" Cotes du Rhone has been the wine NYV has sold the most of without question. THOUSANDS and THOUSANDS of our students' very first glass of wine was Mon Coeur. We wish that kind of introduction to everyone. Mon Coeur has been a pillar of our educational program and the single bottle which represents everything that is good in the wine world and everything we believe in as a vintner. The reason? ITS DELICIOUS, delivers quality WAY above its price point, is made by unquestionably one of the titans in the history of wine, is versatile, is organic and tells the wonderfully rich history of wine and how it is part of the fabric of a culture.

What else can we say?

If the Chave family is familiar to you, this is no surprise. If not, this is a poignant, subtle description of just how good they are at what they do.

'Making wine is not our job, it is our life.' - Jean-Louis Chave

# **HOW DOES IT TASTE?**

Deep ruby-red. Smoke-accented cherry, dark berries and licorice on the perfumed nose, which takes on succulent floral and herb nuances with air. Smooth, concentrated and gently sweet, offering mineral- and spice-accented black raspberry, cherry and violet pastille flavors and a spicy jolt of cracked pepper. Finishes supple, sweet and quite long, with harmonious tannins and lingering florality.

# CHAD 2019 STAG'S LEAP CABERNET SAUVIGNON **\$60**

**COUNTRY: USA REGION: CALIFORNIA APPELLATION: STAG'S LEAP DISTRICT** WINE TYPE: RED VARIETALS: CABERNET SAUVIGNON FARMING: SOURCE NOT DISCLOSED



CHÂTEAU COS D'ESTOURNEL 2014 LE MÉDOC DE COS \$46

COUNTRY: FRANCE	Le Ménoc ne Cos
REGION: BORDEAUX	
APPELLATION: MÉDOC	
WINE TYPE: RED	évinno .
VARIETAL C. ZOOL MERLOT 1001 CARERNET CAUVIONON	40/ CADEDNET ED

VARIETALS: 78% MERLOT, 18% CABERNET SAUVIGNON, 4% CABERNET FRANC

For decades, the same team of grape-pickers has returned to Cos d'Estournel year after year, leaving their village in southern Spain at harvest time every autumn. It is not unusual for a child to take his first steps with his father and grandfather-and then one day see his own son work-among the vines of Cos d'Estournel. From one generation to another, families have long been passing down their intimate knowledge of, their passion for and their desire to protect and preserve the vineyard. The loyalty and expertise of the men and women of Cos d'Estournel are inestimable. The bulk of the work is manual, and the hands that carry it out are guided by the experience of previous generations. Each member of the team is essential to the pursuit of excellence that defines the estate's philosophy.

In the old Gascon language, the word 'Cos' means 'The Hill of Pebbles'. Appropriately named, Château Cos d'Estournel is situated on the banks of the Gironde River between Pauillac and St. Estèphe, where the property is clearly defined by the hill of Cos, reaching to a height of almost 65 feet. It is today owned by Michel Reybier, and continues to be managed by a member of the Prats family under the direction of Jean-Guillaume Prats. This renowned property produced distinguished wines since the early 1800s to the present day.

# **HOW DOES IT TASTE?**

Lifted dark berries, spices, nutmeg, plums, flowers. Great second wine from a top property with concentration and depth sufficient to warrant its own classification. With a rich and complex nose, this wine is dense but with juicy fresh fruit in a compact profile with a long lingering finish. Excellent wine which offers great value.

#### **CHATEAU BELLE-BRISE 2015** POMEROL \$250



**COUNTRY: FRANCE REGION: BORDEAUX APPELLATION: POMEROL** WINE TYPE: RED VARIETALS: 80% MERLOT, 15% PETIT VERDOT, 3% CABERNET SAUVIGNON

Hidden in the southwest corner of Pomerol, 1km from Libourne, Château Belle-Brise is just 2 hectares in size (65 year old vines of 80% Merlot and 20% Cabernet Franc) and with similar production levels to Château Le Pin, so elusive is it that it is basically unknown to the general public. However, within the upper echelons of the world's greatest restaurants, the wines have an intense following and demand. A visit to 3 star restaurants in France (18 in total serve Belle-Brise Pomerol), Switzerland and Tokyo has been the only opportunity to savor these exceptional wines as the wines are sold neither En Primeur nor through the Bordeaux négociants. The vineyard soils are made up of small pebbles and gravel on the surface with a 1m layer of clay mixed with 'crasse de fer' atop a deeper layer of chalk. Viticulture and vinification are biodynamic and organic with only natural, indigenous yeast fermentation in concrete vats (no thermoregulation) and spend a year ageing in 400 litre oak barrels, of which only a third are new. Thanks to the great talents of Henri-Bruno de Coincy, owner and winemaker, and his remarkable estate, this is small lot, artisan winemaking at its finest and the wines are very untraditional for Bordeaux. Bruno even hires 50 pickers to pick the entire 2 ha. vineyard in a single day, on what he deems to be the perfect day of ripeness. Stylistically, they are much more like a fine Burgundy from Chambolle-Musigny and almost impossible to source, they are arguably more exclusive than either Petrus or Le Pin.

When the economy collapsed in the 4th quarter of 2008, the Goliaths of the wine business took it on the chin just like the rest of us. Wholesalers stopped buying, vintages started piling up. One bright light in this economic darkness was a guv named Chad Alexander. Chad is a Napainsider, he grew in the valley, went to UC Davis, and knows just about every farmer from Calistoga to Coombsville. Chad came up with a brilliant business plan as he listened to his friends and colleagues cry the blues. With a couple of vintages in the cellar and the current one in barrel, wineries were really stuck. Chad offered them a neat way out. He'd agree to buy the wine in the barrel at a price considerably better than the depressed bulk market. The winery would bottle in "shiners", bottles without labels or branded corks. Chad would apply his label to the bottles and promise never to reveal where the wine really came from. Wineries jumped at the chance, they got out of a stuck inventory position, broke even on the vintage yet protected their brand, and would live to fight another day. Since then, Chad has provided a bonanza of great deals, giving consumers a far better shake than they would ever get from Goliath.

# **HOW DOES IT TASTE?**

An incredibly rich and textured Cabernet that will please any palate. Dark red and black fruits dominate the palate with a lengthy, intense finish.

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# **ADAPTATION 2018** CABERNET SAUVIGNON \$65



**COUNTRY: USA REGION: CALIFORNIA APPELLATION: NAPA VALLEY** WINE TYPE: RED VARIETALS: 80% CABERNET SAUVIGNON, 18% MERLOT, 2% PETITE SIRAH FARMING: VARIED

Helmed by long time PlumpJack Family member, Jeff Owens, who crafted Odette Estate's inaugural 100-point release, Adaptation depicts the diversity and range of terroirs within the Napa Valley. Jeff still remains the only winemaker to ever achieve a perfect score in a wine's inaugural vintage and one of the youngest on record. From the mountainous terrain of Howell Mountain, to the valley floor in Oak Knoll, the Stags Leap District, and Carneros; these various sites have allowed us to craft a wine that showcases the unique terroir and the broader expression of this special place. Born as a result of decades long friendships with farms from a few of the best sites in the Napa Valley; these relationships have allowed us the accessibility to create a wine that reflects the best of the Napa Valley. Adaptation Cabernet Sauvignon is a bottled example of PlumpJack's agility in adapting to the wine industry's current precipitous moment and may be Napa Valley's best kept secret.

# **HOW DOES IT TASTE?**

The 2018 Adaptation Cabernet Sauvignon is opaque purple in color, presenting notes of wild blackberries, luxardo cherries, plums, crème de cassis with hints of fresh spring flowers. This full bodied expression displays beautiful ripeness with elegant, very fine, well integrated tannins and a gorgeous silky texture. Built for near term appreciation and long term potential, this forward, upfront and approachable style can be enjoyed over the next decade.



**ODDERO 1995** BAROLO VIGNA RIONDA RISERVA \$275

**COUNTRY: ITALY REGION: PIEDMONT APPELLATION: BAROLO** WINE TYPE: RED VARIETALS: NEBBIOLO



The history of Oddero goes back to the 18th century when the Oddero family started producing wine in the region. Today, Oddero is known for consistency and quality across their wines. They are also famous for having holdings in some of the most important vineyard sites in Barolo.

Rocche di Castiglione is a beautiful menzione geografica. It is a long strip of land overlooking the rocks, or "rocche," that it gets its name from. The term "rocche" also indicates very steep ground that is not easily cultivated and highly prone to erosion, covered in patches of forest.

"This enigmatic Pomerol cru has a small cult following...[and its] 800-odd cases [are sold] directly to restaurants all over the world... Locating bottles of Château Belle Brise is difficult not only because of the small production but because everything is sold directly to [these] clients...recent vintages are very well crafted, often demonstrating a Burgundy-like allure (indeed, Monsieur de Coincy apparently aspires a cross between Le Pin and Chambolle-Musigny...[the] wines are well worth seeking, so keep your eyes peeled...[as this is] Pomerol's most mysterious cru." - Neal Martin, The Wine Advocate

#### **HOW DOES IT TASTE?**

Belle-Brise is flat-out gorgeous and has an elegance that sets it apart from other Pomerol and Bordeaux wines. Neal Martin goes so far as to say the wines drink like a cross between Le Pin and Chambolle-Musigny, with a true Burgundian allure. The wine's high pedigree and minuscule production make it one of the hardest wines to get in the entire world. Not bad for a wine being made from a tiny 2 ha vineyard (80% Merlot and 20% Cabernet Franc) in the back of the estate's garden.

#### **TENUTA FONTODI 2018** CHIANTI CLASSICO \$50

**COUNTRY: ITALY REGION: TUSCANY APPELLATION: CHIANTI CLASSICO** WINE TYPE: RED VARIETALS: SANGIOVESE FARMING: ORGANIC



Fontodi is one of the most famous estates in Tuscany, and Italy as a whole. Their wines continuously receive emphatically positive reviews from professionals and consumers alike. Fontodi has belonged to the Manetti family since 1968. The family has been associated for centuries with another activity typical of the Chianti region, the production of its famous "terrecotte" tiles. And it is in the name of this strong link with the territory and a great passion for quality that the estate has moved successfully towards an ever more attentive cultivation of the vineyards and a more profound knowledge of the potential of Sangiovese in the zone of Panzano.

#### **HOW DOES IT TASTE?**

The 2018 Chianti Classico Fontodi is a wine of extreme elegance that shows how much the house style has evolved here. A decade ago, in a warm year the Fontodi Chianti Classico would have been opulent, but these days proprietor Giovanni Manetti seeks finesse more than power, and that is exactly what comes through here. Ripe red Sangiovese fruit, rose petal, blood orange and spice infuse this racy, exotic Chianti Classico with so much character. The 2018 spent two years in oak, half in cask and half in neutral oak.

#### **BRUNO GIACOSA 2014 BAROLO** FALLETO RISERVA **RED LABEL** \$425

**COUNTRY: ITALY REGION: PIEDMONT APPELLATION: BAROLO** WINE TYPE: RED VARIETALS: NEBBIOLO



Perhaps no names has ruled Barolo more in the past 50 years than Bruno Giacosa. Purchased in 1980, the Falletto estate is comprised of 10.5 hectares (26 acres) in the commune of Serralunga d'Alba. Considered by Bruno Giacosa as the best area for producing elegant and long-lived Barolos, the Falletto vineyard is southwest facing on steep slopes of calcareaous clay soils in an amphitheater shape. The estate features a single plot known as Vigna Le Rocche, which contains the oldest vines and produces wines that are vinified and bottled separately from the rest of the estate. The Falletto wines are austere, elegant and complex on the nose, with excellent structure and suave tannins.

#### **HOW DOES IT TASTE?**

Bouquet with aromas of sage, red berries, and tobacco and rose notes. Full, elegant flavour, with deep, soft, enveloping tannins. A standout wine in the vintage.



### **HOW DOES IT TASTE?**

The Oddero 1995 Barolo Vigna Rionda Riserva is a Medium red. Aromas of red cherry and rose petal. Juicy, spicy and intensely flavored, with precise flavors communicating a strong impression of soil character. Subtle and stylish. Firmly structured. Tannins are firm but not dry.

# LE RAGNAIE 2016 **BRUNELLO DI MONTALCINO** \$75

**COUNTRY: ITALY REGION: TUSCANY APPELLATION: BRUNELLO DI MONTALCINO** WINE TYPE: RED VARIETALS: SANGIOVESE FARMING: ORGANIC



Le Ragnaie is a breath of fresh air to what has been a relatively stale time frame in Montalcino. Riccardo and Jennifer Campinoti purchased the property with a mix of old vines and younger plantings. The estate spreads accross 42 acres, 12 acres of which are in the zone where the cellars are based, Le Ragnaie itself. These vines are the highest of any in Montalcino, some reaching above the DOCG mandated 1,960 feet above sea level, south facing in the central zone above Soldera di Case Basse. As one of the highest points in the region it became famous for bird catchers, in fact the traditional birdcatchers' net features on the label as part of the winery's logo. The estate takes its name from the fact that this net looked rather like a spider's web (Ragna, in Italian.) Complementing these vineyards are those from Petroso, a vineyard area along the Scarnacuoia road below the village of Montalcino (one of the oldestwine making zones in the area.) in addition to some from Castelnuovo dell'Abate, a vineyard located in the southern sector of Montalcino in front of the Amiata Mountain, next door to Poggio di Sotto.

### **HOW DOES IT TASTE?**

The 2016 Brunello di Montalcino from Le Ragnaie mixes nuances of wild herbs and stone dust with bright notions of strawberry and dried roses. It's silky and pliant upon entry yet quickly gains tactile depths through salty mineral tones, as floral-laced red berries cascade across the palate. The symmetry here is impeccable, as is its purity of fruit, with fine tannins that result in a structured finale.



By the late 1970s, the estate in Monforte d'Alba that would become Azienda Agricola Elio Grasso had already been owned by the Grasso family for generations. At that time, a young Elio Grasso was pursuing a successful career in banking in nearby Turin, having left the family farm for greener pastures.

The family farm consists of 42 hectares of land of which 24 are forests and meadows that surround the 18 hectares of vineyards, which fall within the World Heritage site declared in 2014. In the late 1970s Barolo was a very different place, not the dream region for Nebbiolo and Geeky Wine Lovers that it is today, rivaled by perhaps only Burgundy for sheer dedication from its staunchest fans. At this time, when the estate was simply growing and selling Mother Natures gifts, Elio's father, disenfranchised by the meager return for the back-breaking work of running a small family farm and with no heir in sight to take over the reins, decided to sell. Elio was tortured by his father's decision, realizing the property was part of his soul and so he began to return to Barolo on weekends to help his father build the family estate. Soon thereafter, Elio decided he would leave his career in banking altogether. He struggled with the decision to leave his lucrative job, going so far as writing a letter of resignation but never sending it, until one day when he had called out sick at work and Elio's banker boss took a drive out to the winery to see how he was doing and found Elio, healthy as a horse

# SIRO PACENTI 2016 VIGNA VECCHIA **BRUNELLO DI MONTALCINO \$120**

**COUNTRY: ITALY REGION: TUSCANY** APPELLATION: BRUNELLO DI MONTALCINO WINE TYPE: RED VARIETALS: SANGIOVESE



Located on the northern slopes of Montalcino, Siro Pacenti is a leader in the appellation. Founded in 1970, the winery is known for creating racy, powerful wines. In 1988, when management passed to Giancarlo Pacenti, Rosso and Brunello di Montalcino were bottled for the first time. The Brunellos are now raised from family-owned vineyards in both the north and south of Montacino, giving them a beautiful balance of richness and freshness. They remain a benchmark for Montalcino and all of Italy.

# **HOW DOES IT TASTE?**

If you are looking for a wine that exemplifies the magnificence of the 2015 vintage in Italy, and in Brunello Di Montalcino in particular, look no further than the Siro Pacenti Brunello di Montalcino Vecchie Vigne 2016.

#### CANTINA VIGNAIOLI ELVIO PERTINACE 1996 BARBARESCO \$75

**COUNTRY: ITALY REGION: PIEDMONT APPELLATION: BARBARESCO** WINE TYPE: RED VARIETALS: NEBBIOLO



The CANTINA VIGNAIOLI ELVIO PERTINACE'S BARBARESCO, as well as all the vintage wines in general, it is subject to a multitude of variables that condition aging with the passing of time so as not to guarantee its drinkability, the only way to understand if it is still drinkable is to uncork it. A magnificent, noble and austere, fine dry red wine made by vinifying - with a lengthy maceration - scrupulously selected, perfectly ripe grapes grown only on our own vineyards. It is very well structured, with a good alcoholic content and great balance. Excellent with big dishes, grilled meats and cheeses.

# **HOW DOES IT TASTE?**

This wine has all the components that makes old Nebbiolo so enjoyable. Dried red fruit, leather, smoke and earth explode in the glass creating an incredibly complex scent. The tannins have fully resolved and acidity is perfectly in balance with the wine. This is in its prime drinking window and a great option for those looking to elevate any dinner.

### DUNN FAMILY VINEYARDS **2017 HOWELL MOUNTAIN** CABERNET SAUVIGNON \$175

# MAGNUMS \$395

**COUNTRY: USA REGION: CALIFORNIA APPELLATION: HOWELL MOUNTAIN** WINE TYPE: RED VARIETALS: 100% CABERNET SAUVIGNON FARMING: SUSTAINABLE



Dunn Vineyards dates from 1979 when Randy and Lori Dunn purchased their original 14-acre property high on the slopes of Howell Mountain. The old home on site was actually used as one of the Stagecoach stops between Pope Valley and the Napa Valley and used to be owned by Chuck Wagner (owner of Caymus Vineyards) and Warren & Barbara Winiarski, the founders of Stag's Leap Wine Cellars lived here for a short while. Today the old home houses their offices. This is one of the oldest continuously producing wineries on Howell Mountain. You won't find them on any tourist maps; it is a private wine estate.

Howell Mountain was Napa's first sub appellation - gaining it's status

out working in the vines. The next day he sent the letter, and Azienda Agricola Elio Grasso was born.

#### **HOW DOES IT TASTE?**

The 2017 Barolo Ginestra Casa Matè is a dark, mysterious wine. Black cherry, menthol, tobacco, licorice, spice, new leather and pine meld together in a super-classic expression of Ginestra. Deep, rich and enveloping, the 2017 is so impressive in the early going. Here, too, the finesse of the tannins is remarkable.-- Antonio Galloni

**BROVIA 2016 BAROLO** \$65

**COUNTRY: ITALY REGION: PIEDMONT APPELLATION: BAROLO** WINE TYPE: RED VARIETALS: NEBBIOLO FARMING: PRACTICING ORGANIC



In 1863 Giacinto Brovia founded the Brovia estate in the village of Castiglione Falletto, in the heart of the Barolo district. The family has been continually engaged in the growing of grapes and the production of wine since that time. The phylloxera plague, economic upheaval and two wars interrupted production for almost 30 years but, in 1953, two brothers, Giacinto and Raffaele, grandchildren of the founder, resumed full-scale wine production.

The Brovias, from generation to generation, have been conscientious buyers of some of the finest vinevard sites in this noble zone. concentrating their efforts in their home village of Castiglione Falletto and the neighboring Serralunga d'Alba. Brovia owns land in a variety of the best "cru" of Piedmont such as Rocche. Villero and Garblét Sue. all in Castiglione Falletto, as well as Brea in Serralunga. These different vineyard plots represent a range of soil types, from heavier clay to friable limestone.

### **HOW DOES IT TASTE?**

A classic Barolo austere and full of character. Sweet red cherry, mint, white pepper, cedar, tobacco and dried flowers emerge. People enjoy traditionally made Barolos will adore the 2016 Brovia.

**REVA 2016 BAROLO \$60** 

**COUNTRY: ITALY REGION: PIEDMONT APPELLATION: BAROLO** WINE TYPE: RED VARIETALS: NEBBIOLO



Réva manages vinevards in some of the most important Langhe crus: Ravera in Novello, Lazzarito in Serralunga and Cannubi in Barolo. Réva winery focuses on producing wines of excellence with extreme attention to the particular characteristics of each grape variety and the utmost respect for diversity. All the vineyards are cultivated organically and the estate is run by a group of young professionals who value both tradition and innovation.

# **HOW DOES IT TASTE?**

Aromas suggesting ripe berry, exotic spice, Alpine herb and a whiff of blue flower come together in the glass. The dense, round palate offers black raspberry, fleshy cherry, licorice and espresso alongside velvety tannins. It's already surprisingly accessible. This is a great option to experience aged Barolo at an approachable price point.

in 1983 (same year as Carneros). Randy was was one of the founding vintners who laid the groundwork for creating the Howell Mountain AVA along with vintners' Bill Smith, Mike Beatty and Bob Lamborn. Over the years Dunn has played important consulting roles or winemaker for several of his Howell Mountain neighbors including Lamborn Vineyards and WH Smith and others around the valley including Pahlmeyer, Palmaz and Livington Moffet (site of DANA Estates today).

Randy and Lori's children are actively involved in the business - their son Mike (who has his own label Retro Cellars) and daughter Kristina both work for the winery.

# **HOW DOES IT TASTE?**

The 2017 Cabernet Sauvignon Howell Mountain is sure to make Dunn fans happy. Powerful and ample, it marries the natural intensity of the year with the savoriness that makes Howell Mountain Cabernets so distinctive. Dark blue/purplish fruit, graphite, spice, leather, dried herbs and lavender imbue the 2017 with striking intensity and character. I can't wait to see how it ages. The 2017 is a positively stunning edition of the Howell Mountain Cabernet Sauvignon. 97 POINTS VINOUS -ANTONIO GALLONI